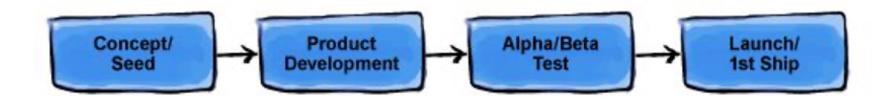
## Pragmatic Software Design

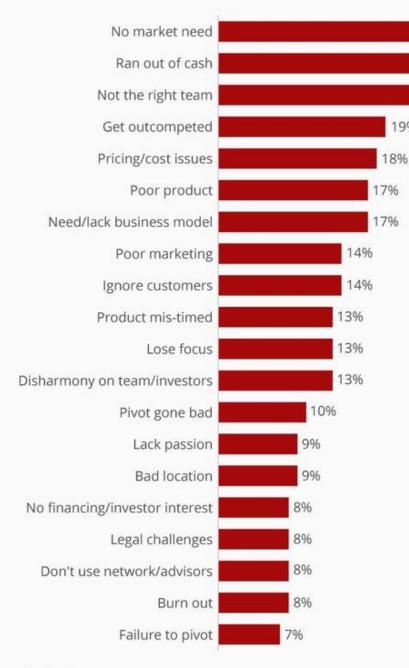
Shan-Hung Wu CS, NTHU

## The "Project Development Flow"



Is actually a disaster!





## Why Startup Projects Fail?

- Not strong competitors
- Not wrong pricing
- Not marketing

42%

29%

23%

Not bugs in product



## Product, UX, and UI Design

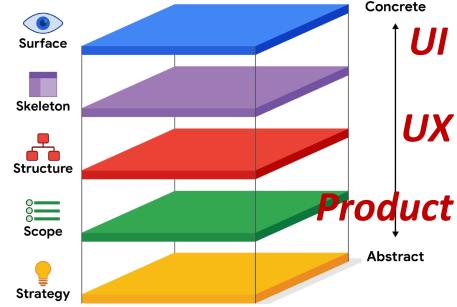
#### Strategy

— How to help users reach goals?

— How to reach our marketing or business goals?

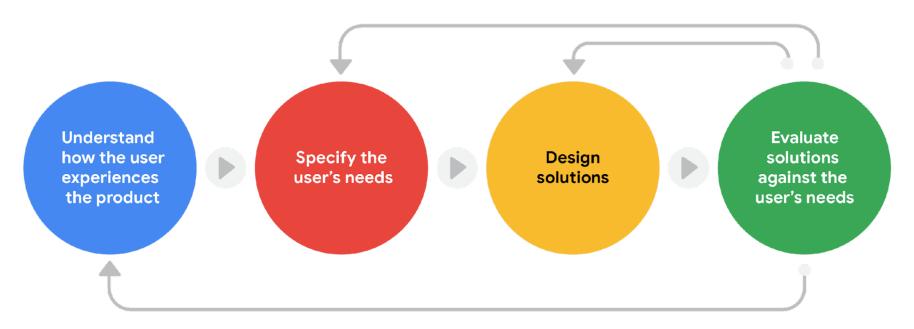
#### Scope

- What features to include?
- What not to?
- Structure
  - Navigation system?
  - Transitions?
  - Notifications?
- Skeleton
  - Layout of each page/screen?



#### Iterate, Iterate, and Iterate!

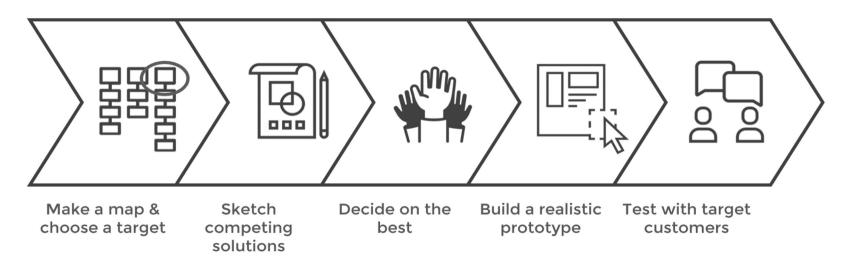
• Design processes are *iterative* in nature



- Design spec should be constantly changing
- Modular codebase matters

## Sprint





- This course guides you through only one iteration
- More iterations encouraged



## Input & Output

- Day 1 (Make map and choose target)
  - Empathy maps & user journey maps
- Day 2 (Sketch competing solutions)
  - Collection of solution sketches
- Day 3 (Decide on the best)
  - Storyboards & hypotheses
- Day 4 (Build prototype)
  - Prototype & test script
- Day 5 (Test with external target users & learn)
  - Usability test report

#### Your Midterm Demo

<ul> <li>Day 1 (Make map and choose target)</li> </ul>	
<ul> <li>Empathy maps &amp; user journey maps</li> </ul>	<i>30%</i>
<ul> <li>Day 2 (Sketch competing solutions)</li> </ul>	
<ul> <li>Collection of solution sketches</li> </ul>	<i>10%</i>
<ul> <li>Day 3 (Decide on the best)</li> </ul>	
<ul> <li>Storyboards &amp; hypotheses</li> </ul>	<i>15%</i>
<ul> <li>Day 4 (Build prototype)</li> </ul>	
<ul> <li>Prototype &amp; test script</li> </ul>	<b>20</b> %
• Day 5 (Test with external target users & le	earn)
<ul> <li>Usability test report</li> </ul>	<b>25</b> %

#### Outline

- Day 1 Make map and choose target
- Day 2 Sketch competing solutions
- Day 3 Decide on the best
- Day 4 Build prototype
- Day 5 Test with external target users & learn

## Two Major Goals

- 1. To empathize users
- 2. To understand market and competitors

## **Empathizing Users**

Able to understand users' feelings or thoughts in a situation



People use a product because of its expected value to achieve a goal

#### Users' Goals

- Explicit goals
  - Category specific
  - E.g., moisturizing our skin, reliability of a car, removing stains...

- Implicit goals
  - More general
  - Operate on a psychological level
  - E.g. energizing, being sensible, fun, status...

## **Anatomy of Implicit Goals**

#### Security

 Care, trust, closeness, security, warmth...

#### Enjoyment

Relaxation, light heartedness, openness, pleasure...

#### Excitement

Vitality, fun, curiosity, creativity, change...

#### Adventure

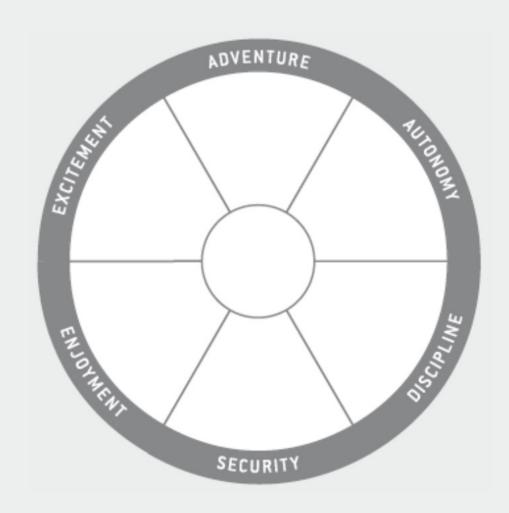
 Freedom, courage, rebellion, discovery, risk...

#### Autonomy

Pride, success, power, superiority, recognition...

#### Discipline

• Precision, order, logic, reason...



## What Did You See?



## Anatomy of Implicit Goals

#### Security

 Care, trust, closeness, security, warmth...

#### Enjoyment

Relaxation, light heartedness, openness, pleasure...

#### Excitement

Vitality, fun, curiosity, creativity, change...

#### Adventure

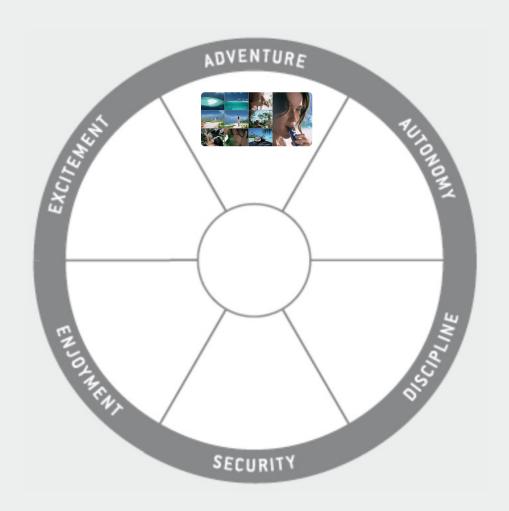
 Freedom, courage, rebellion, discovery, risk...

#### Autonomy

Pride, success, power, superiority, recognition...

#### Discipline

• Precision, order, logic, reason...



## What Did You See, Again?



## Anatomy of Implicit Goals

#### Security

 Care, trust, closeness, security, warmth...

#### Enjoyment

Relaxation, light heartedness, openness, pleasure...

#### Excitement

Vitality, fun, curiosity, creativity, change...

#### Adventure

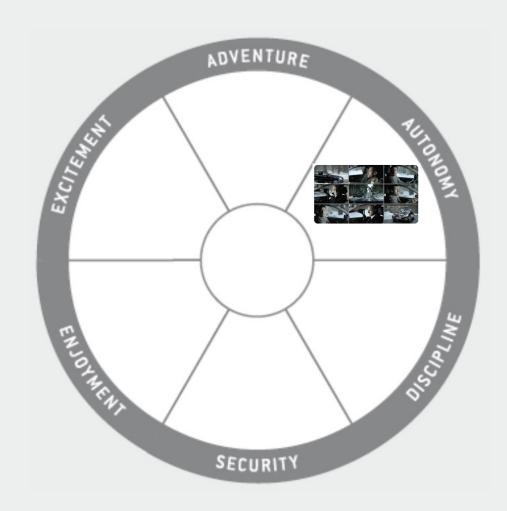
 Freedom, courage, rebellion, discovery, risk...

#### Autonomy

Pride, success, power, superiority, recognition...

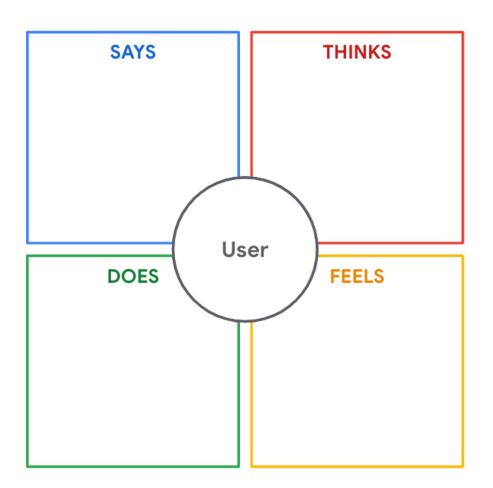
#### Discipline

• Precision, order, logic, reason...



## **Empathy Maps**

 A chart that help learn about a type of user



- How to draw?
  - 1. Maps for individual users
  - 2. Maps for different user segments

## One-User Empathy Maps

 Imagine you're reviewing an app that promises food delivery in 30 minutes

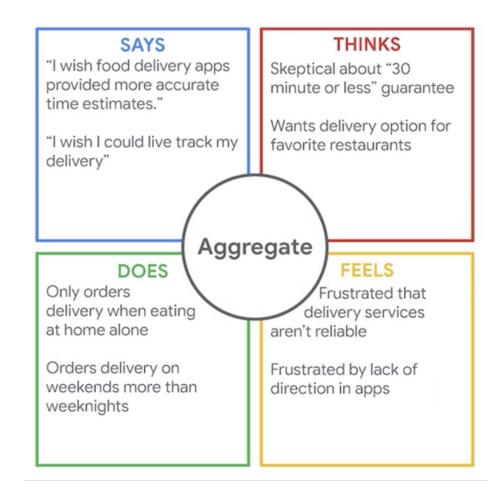


Use quotes whenever possible

## Aggregated Empathy Maps

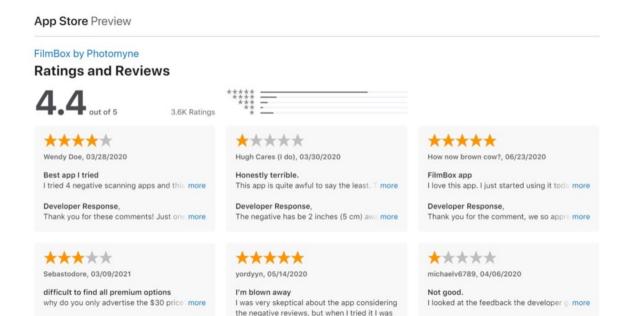
 Merge the maps of similar users

- One aggregated map for each user segment
  - "Happy" vs. "Confused" vs. "Churned" users



## User Segment

- A set of users who have similar interests, goals, or concerns
- Where to find?
  - Identify existing/potential solutions
  - You, positive reviewers, and negative reviewers



## Then, Define Your *Target Audience*

- Be specific:
  - Make app for "1,532 older runners" vs.
  - Make app for "Livia, a competitive runner who only picked up the sport two years ago after turning 60 years old"
- Helps Day 2 Sketching
  - Explicit & implicit goals of Livia?
  - What features does Livia need?
- Helps Day 5 Testing
  - What works for Livia might not work for Diane, a working mother



## Two Major Goals

- 1. To empathize users
- 2. To understand market and competitors

### Direct vs. Indirect Competitors

- Direct competitors
  - Have offerings (products, services, or features) similar to your product and focus on the same audience
- Indirect competitors
  - Have a similar set of offerings, but focus on a different audience
  - Or, have a different set of offerings and focus on the same audience

# Example (Weight-loss App for 20's)

#### Direct





#### **Indirect**

- Health/wellness apps targeting 20's
- Weight-loss apps for 60's





#### User Journey Map

 An illustration of what a target user experiences to achieve a specific goal with existing solutions



# Example (CoffeeHouse App)

Goal: A fast and easy way to place and pick up group orders

action 2.	Collect orders	Go to Coffeehouse	Submit group order	Wait for order completion	Pick up order
<b>2.b</b> TASK LIST	Tasks  A. Collect orders from coworkers B. Collect payment from coworkers	Tasks  A. Go to Coffeehouse B. Wait in line	Tasks  A. Relay order to barista B. Double-check order for accuracy C. Initiate checkout	Tasks  A. Gather any extra items (napkins, coffee sleeves, etc.)	Tasks  A. Pick up order B. Check that order is correct
2.C FEELING ADJECTIVE	Excited to connect to coworkers Worried about making order errors	Anxious about getting back to work in time	Stressed about entering each order one by one	Anxious about time	Relieved that order is ready  Hopeful that everyone's orders are correct
2.d IMPROVEMENT OPPORTUNITIES	Offer a way to easily collect multiple orders	Create an app for advance ordering	Offer a way to easily collect multiple orders	Create an app that offers order status updates	

## Benefits of User Journey Mapping

- Helps get a bigger picture of the user stories
  - Avoids partial solutions
- Reduces impact of user & designer biases
- Highlights existing pain points
- Identifies improvement opportunities

Pivot, if needed

#### Outline

- Day 1 Make map and choose target
- Day 2 Sketch competing solutions
- Day 3 Decide on the best
- Day 4 Build prototype
- Day 5 Test with external target users & learn

#### From Problems to Solutions

 Through ideation, a process of generating a broad set of solutions to a given problem with no attempt to judge or evaluate the solutions

- Common tools:
  - "How might we..."
  - "How might Al..."
  - Crazy 8



## Example (Parent-Kid Cycling)



Jane is a parent in New York, who needs a safe way to ride her bike with her two-year-old kid, Luca, because Luca is still learning how to ride his own bike

















## Best Practices for Crazy 8

- Make sure your problem is well defined
- Sketch on real paper to move fast
- Quantity over quality
- "Crazy" ideas are welcome
- Respect the timer
- Warm-up exercise helps
  - E.g., "draw your interpretations of love"
- Don't judge (your and others' sketches)
- Include a diverse group
- Ideate in a comfortable environment



2000







#### Outline

- Day 1 Make map and choose target
- Day 2 Sketch competing solutions
- Day 3 Decide on the best
- Day 4 Build prototype
- Day 5 Test with external target users & learn

## **Process**



- Hang & present anonymous sketches
  - By the facilitator, who learn from everyone first
- 2. Vote the best *parts* 
  - No discussion allowed
- 3. Speed critique
  - By the facilitator and voters
  - Time limited
  - Sticky notes
- Merge the best parts by re-sketching, and go to step 1 if necessary
- Review hypotheses and make storyboards

# Review Hypotheses

 Hypothesis statement: written hypothesis that you think solving the problem can make the product more desirable/viable/feasible

If \_\_\_\_ then \_\_\_\_
We believe that

# Examples (DogWalker App)

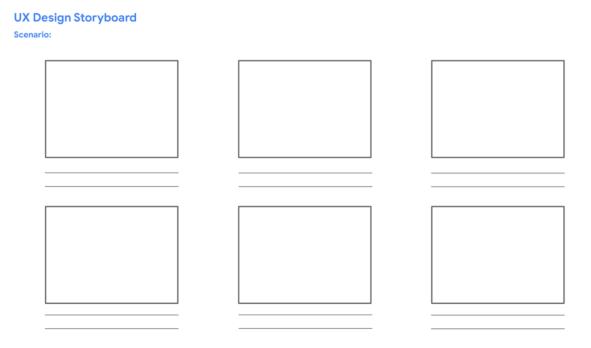


Arnold is a busy executive who needs an easy app experience to hire a dog walker because he's not technologically savvy

- We believe that simplifying app flow will
  - help Arnold find what he wants
  - increase conversion rate
  - be done in 2 weeks with 5 manpower

# Storyboards

 A series of panels or frames that visually describes and explores a user's experience with a product



Useful for Day 5 Testing

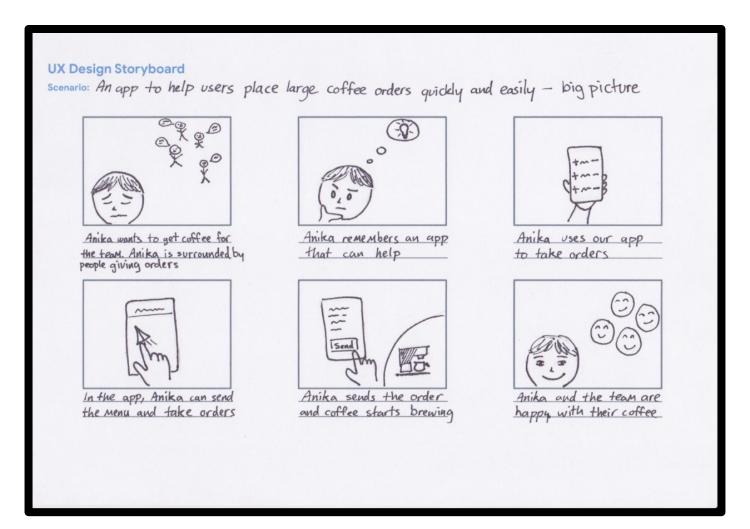
## Types

- *Big-picture* storyboards
  - Focus on what the user needs, their context, and why the product will be useful to the user
- Close-up storyboards
  - Concentrate on the product and how it works
- Consider the example:

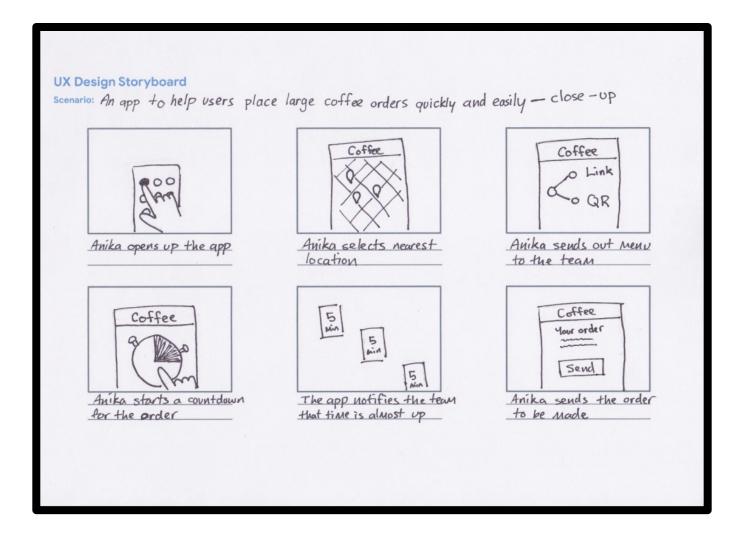


Our **CoffeeShop** app will let users <u>place group</u> orders in advance which will affect <u>users who have to</u> make and pick up large orders by <u>letting users skip the</u> line and save time. We will measure effectiveness by tracking orders of 5+ items through the app.

# Big-picture Storyboards

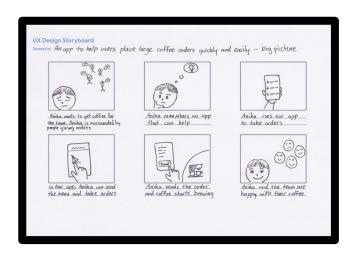


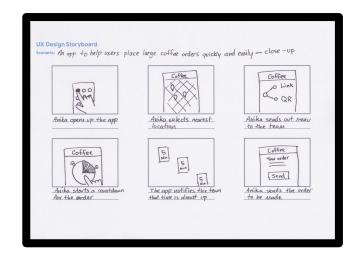
# Close-up Storyboards



# Key Elements

- Character
  - The target user (from your major persona)
- Scene
  - The user's environment
- Narrative
  - The problem the user is facing and how the design will solve this problem
- Plot
  - Solution offered by the design





# How to Create Big-picture Storyboards?

Based on the user journey map you already have



#### Persona: Anika

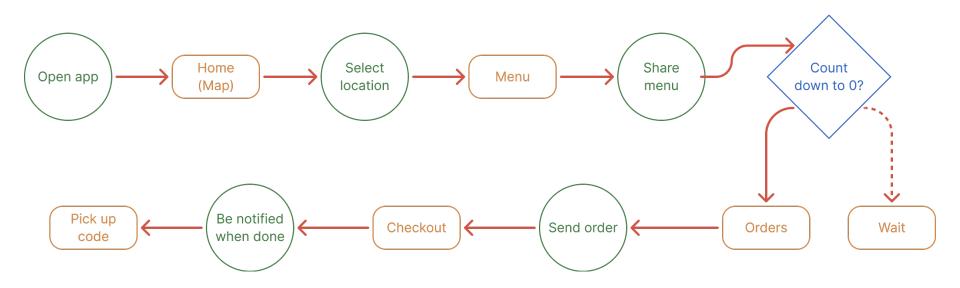
Goal: A fast and easy way to place and pick up group orders

ACTION	Collect orders	Go to Coffeehouse	Submit group order	Wait for order completion	Pick up order		
TASK LIST	Tasks  A. Collect orders from coworkers  B. Collect payment from coworkers	Tasks A. Go to Coffeehouse B. Wait in line	Tasks  A. Relay order to barista B. Double-check order for accuracy C. Initiate checkout	Tasks  A. Gather any extra items (napkins, coffee sleeves, etc.)	Tasks  A. Pick up order B. Check that order is correct		
FEELING ADJECTIVE	Excited to connect to coworkers Worried about making order errors	Anxious about getting back to work in time	Stressed about entering each order one by one	Anxious about time	Relieved that order is ready Hopeful that everyone's orders are correct		
IMPROVEMENT OPPORTUNITIES	Offer a way to easily collect multiple orders	Create an app for advance ordering	Offer a way to easily collect multiple orders	Create an app that offers order status updates	UX Design Storyboard  Source for appr up help overs place for	rige coffice orders quickly ave	of easily — long picture
					the dash, Antha, is secremeded by people given orders  Anthony  Land Markes, and send	This were also; an app find can help	Amika 1988. Our npp. to take orders

# How to Create Close-up Storyboards?

- Create user flows in your app
  - Actions, screens, decisions
  - Happy path (solid) vs. edge cases (dotted)





# Exercise: DogWalker Storyboards





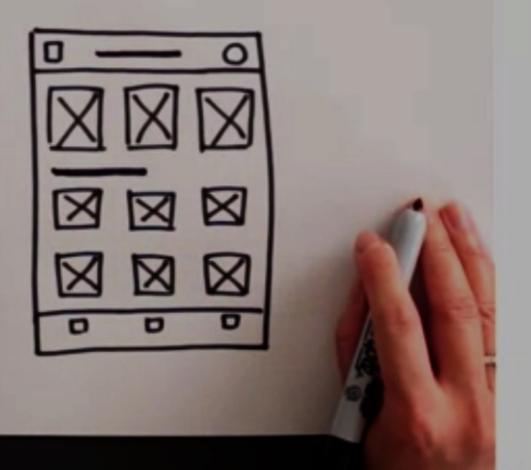
Our **DogWalker** app will show tips to select a dog walker which will affect non-tech-savvy users by helping users hire the right dog walkers. We will measure effectiveness by tracking the booking rate in the app.

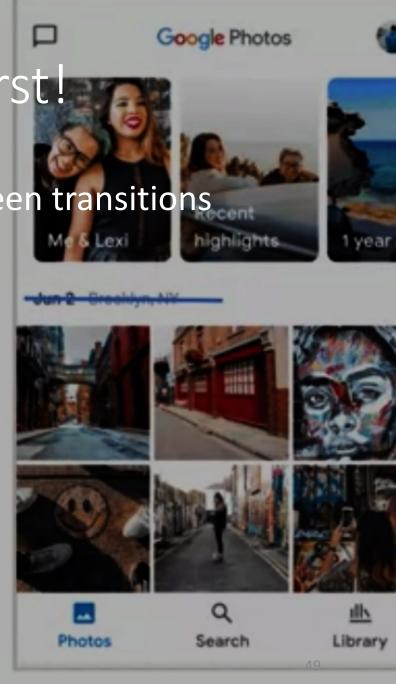
## Outline

- Day 1 Make map and choose target
- Day 2 Sketch competing solutions
- Day 3 Decide on the best
- Day 4 Build prototype
- Day 5 Test with external target users & learn

# Paper Wireframes First!

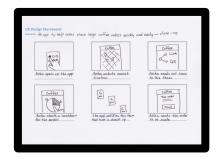
Quickly turn user flows into screen transitions



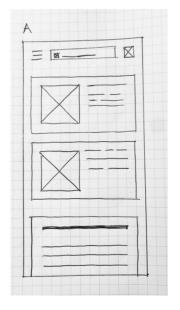


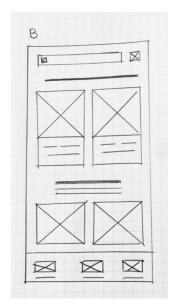
# Same Idea, Different UIs

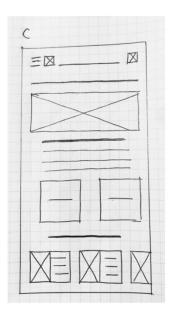


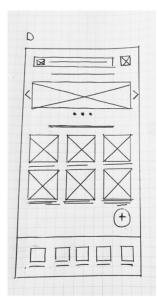


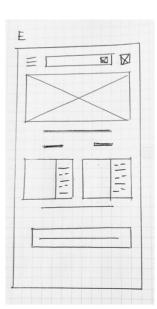
"Show menu..."





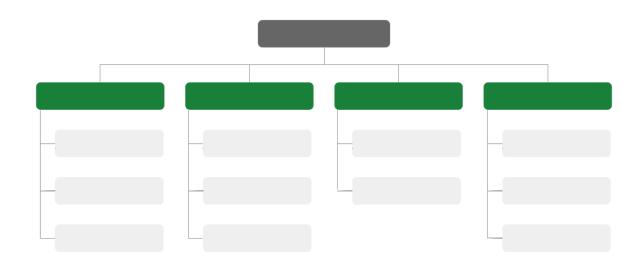






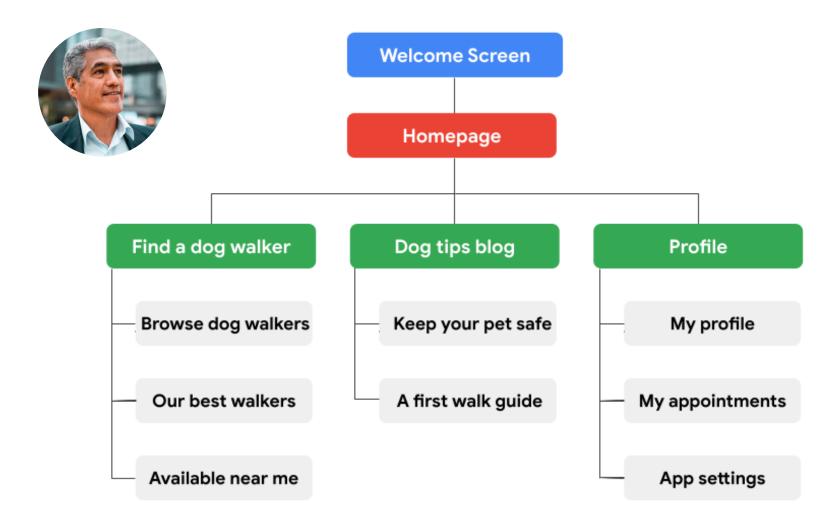
# Information Architecture (IA)

 Organization of content that help users understand where they are in a product and where the information they want is



 When users can find what they're looking for, quickly and intuitively, you have a good IA

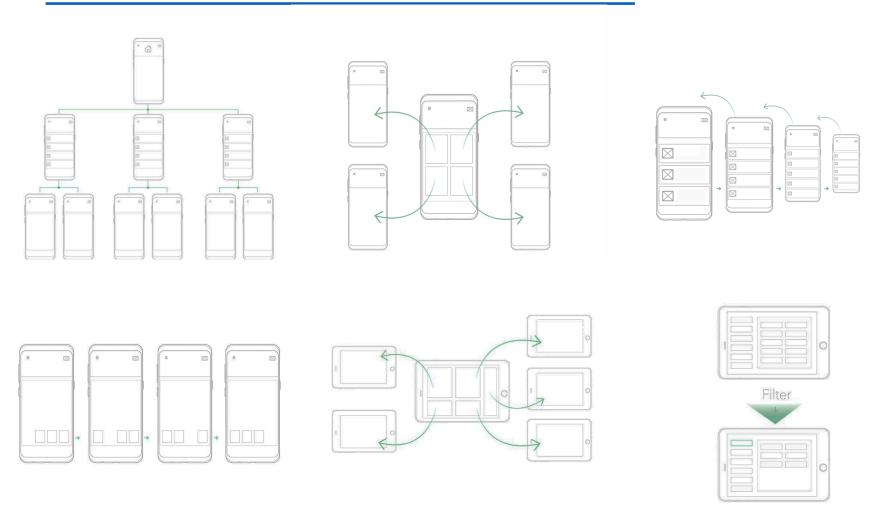
# Example: DogWalker



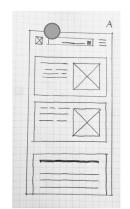
# 8 Principles of IA

- 1. Object principle: You should view your content as "living" and as something that changes and grows over time
- **2. Choice principle**: People think they want to have many choices, but they actually need fewer choices that are well-organized
- **3. Disclosure principle**: Information should not be unexpected or unnecessary
- **4. Exemplar principle**: Humans put things into categories and group different concepts together
- **5. Front door principle**: People will usually arrive at a homepage from another website
- **6. Multiple classification principle**: People have different ways of searching for information
- **7. Focused navigation principle**: There must be a strategy and logic behind the way navigation menus are designed
- **8. Growth principle**: The amount of content in a design will grow over time

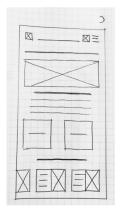
# 6 Common Patterns of IA



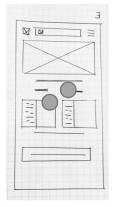
# Voting & Refinement

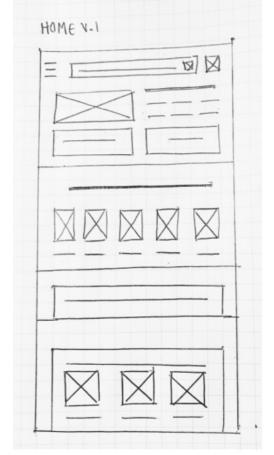






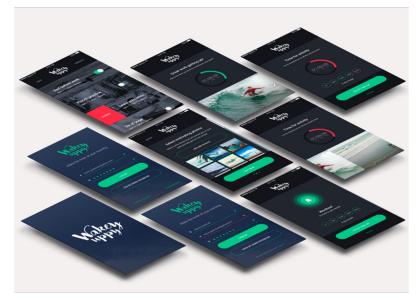






# From Wireframes to Prototype





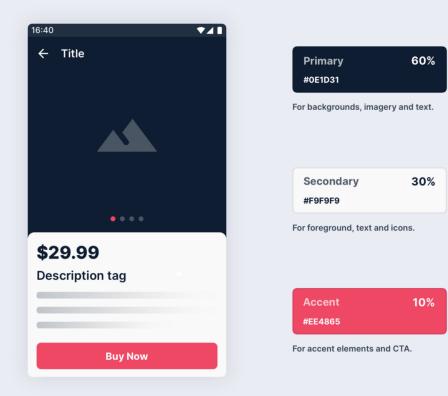
- Code + dummy data (recommended)
- Or, use mockup tools like <u>Figma</u>

# Principles of UI Design

- Leverage predefined themes
- **60-30-10 rule** for colors
- Gestalt principles: how humans group similar elements, recognize patterns, and simplify complex images when we perceive objects
- Von Restorff effect
- Serial position Effect

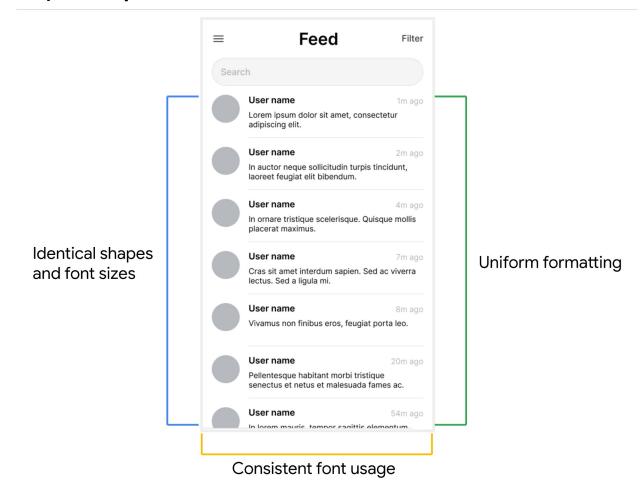
## 60-30-10 Rule

- Neutral color 60%
- Secondary color 30%
- Accent color 10%



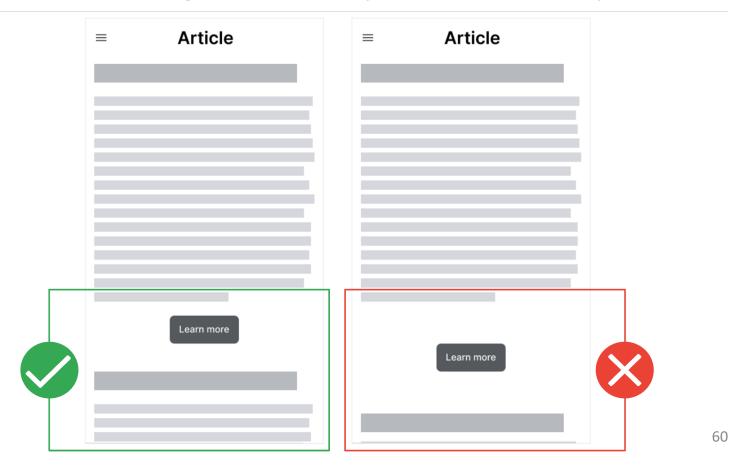
# Gestalt Principle 1: Similarity

• Elements that look alike (in shape, size, or color, for instance) are perceived to have the same function



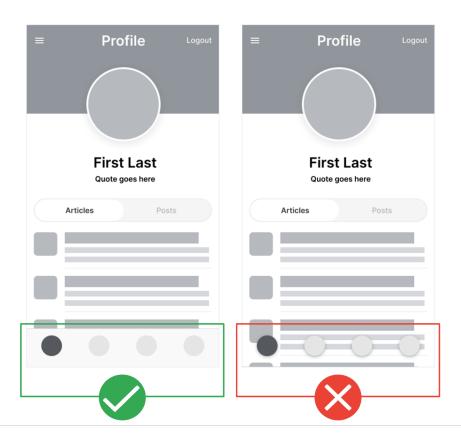
# Gestalt Principle 2: Proximity

 Elements that are close together appear to be more related than things that are spaced farther apart



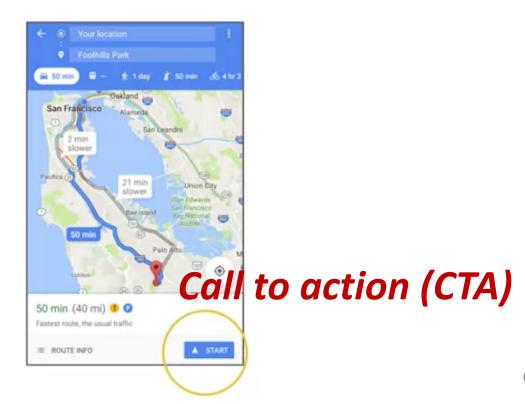
# Gestalt Principle 3: Common Region

 Elements located within the same closed area are perceived to be grouped together



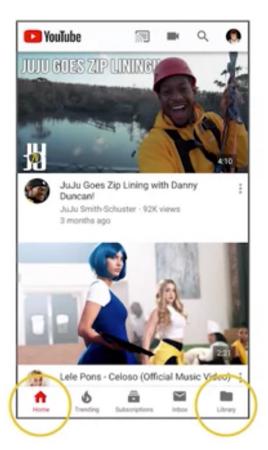
## Von Restorff Effect

 When multiple similar objects are present, the one that differs from the rest is most likely to be remembered



## Serial Position Effect

 When given a list of items, users are more likely to remember the first and the last few, while the items in the middle tend to blur

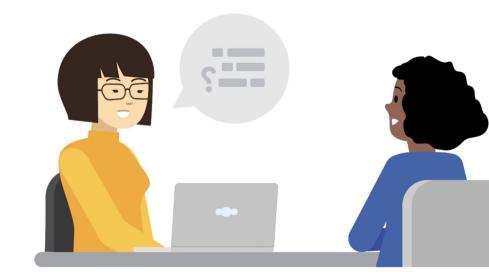


## Outline

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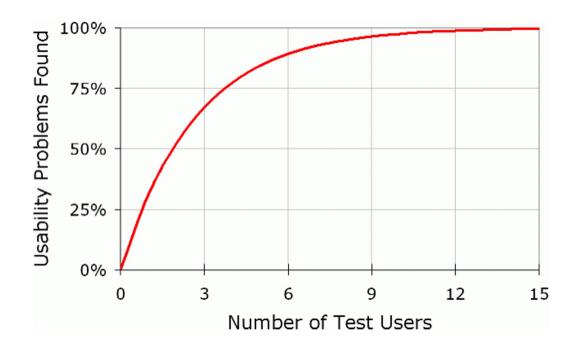
# **Usability Test**

- A research method that assesses how easy it is for users to complete core tasks in a design
- 1. Present storyboards & task prompts
- 2. Record usage
  - <u>Tester 1</u> (speak out loud)
  - Tester 2
  - Tester 3
  - Tester 4
  - Tester 5
- 3. Conduct interviews



# How Many Testers?

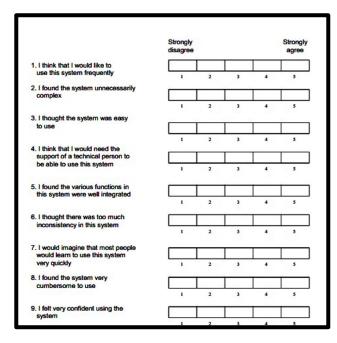
• Five is the magic number



Should represent your target audience

# Key Performance Indicators (KPIs)

- Time on task
- Use of navigation vs. search
- User error rates
  - "Wrong icon clicked!"
- Drop-off rates
  - "How many users quit before
  - finishing a purchase?"
- Conversion rates
  - "How many users complete the task?"
- System Usability Scale (SUS)
  - "Would you use the app in your daily life?"
- Net Promoter Score (NPS)
  - "Would you recommend this product to a friend or colleague?"



# Tips for Effective Interview

- Use the same set of questions for each interview
- Ask open-ended questions
- Encourage elaboration
- Ask the same question from different angles
- Don't mention other users
- Don't ask leading questions

## Prepare Your Script in Day 4

#### **Getting started**

- Welcome participants
- Thank participants for their time
- Get consent to record
- Learn the participant's basic information
- Remind participants they are not being tested
- Let participants ask questions

### **Usability tasks**

- Based on research goals
- Specific
- Make participants take action
- Avoid providing clues on how to complete the task

#### Conclusions

- Ask clarifying questions
- End the recording
- Thank the participant

# Introduction

- Project background: We're creating a new app to help people find and schedule dog walkers. We need to find out if the main user experience, finding and scheduling a dog walker, is easy for users to complete. We'd also like to understand the specific challenges that users might face in the searching, scheduling, and reservation processes.
- Research goals: Determine if users can complete core tasks within the prototype of the dog walker app. Determine if the dog walker app is difficult to use.

## Research questions

- How long does it take a user to find and book a dog walker in the app?
- What can we learn from the user flow, or the steps that users take, to book a dog walker?
- Are there parts of the user flow where users get stuck?
- Are there more features that users would like to see included in the app?
- Do users think the app is easy or difficult to use?

# Key Performance Indicators (KPIs)

- Time on task.
- Conversion rate.
- System Usability Scale.

#### Methodology

- Unmoderated usability study
- Location: United States, remote (each participant will complete the study in their own home)
- Date: Sessions will take place on March 12 (normal business hours) and March 13 (after hours)
- Length: Each session will last 5 to 10 minutes, based on a list of prompts
- Compensation: \$25 Target gift card for participating in the study

#### **Participants**

- Participants are all dog owners with full-time jobs and who go out for activities more than once a week.
- Two males, two females, and one nonbinary individual, between the ages

# Example (DogWalker)

### Hypotheses

- of 20 and 75. One participant is a person with a visual impairment.
- The study is accessible for use with a screen reader and a switch device.

#### During the unmoderated usability study

A list of prompts appears on the device screen

- Prompt 1: Pick a date and time to schedule a dog walker.
  - Prompt 1 follow-up: How easy or difficult was this task to complete? Is there anything you would change about the process of scheduling a dog walker?
- Prompt 2: Select a dog walker.
- Prompt 3: Confirm booking of a dog walker and complete the checkout process.
  - Prompt 3 follow-up: How easy or difficult was this task to complete? Is there anything you would change?
- **Prompt 4:** From the home page, figure out where you would go to edit your address.
- Prompt 5: How did you feel about this dog walking app overall? What did you like and dislike about it?

#### After the unmoderated usability study

Participants will complete the System Usability Scale

- Participants will score the following ten statements by selecting one of five responses that range from "Strongly Disagree" to "Strongly Agree."
  - o I think that I would use this app frequently.
  - o I find the app unnecessarily complex.
  - o I think the app is easy to use.
  - o I need the support of a technical person to be able to use this app.
  - o I find the app easy to navigate.
  - There is inconsistency within the app.
  - o I imagine that most people would learn to use this app quickly.
  - o I feel confident using the app.
  - o I need to learn a lot of things before I can start using this app.
  - o The main user flow is clear.

#### Schedule

Script

- Recruitment starts: March 1
- Study dates: March 12-13
- Results available: April 1

# Example (CoffeeHouse)

	_
Introduction	<ul> <li>Date: 12/14/2020</li> <li>Project background: We're creating a CoffeeHouse app to help people place and pick up multiple CoffeeHouse orders together at once, so they can skip in-store lines and the payment process is streamlined. Some patrons place orders for groups and ordering individually takes too long.</li> <li>Research goals: Figure out if collaborative ordering in the app actually saves people time when placing group orders.</li> </ul>
Research questions	<ul> <li>How long does it take for 4-5 people to make a collaborative group order?</li> <li>What can we learn from the steps users take to order as a group, and on their own?</li> </ul>
Key Performance Indicators (KPIs)	<ul> <li>Time on task</li> <li>User error rates</li> <li>Conversion rates</li> <li>Moderated</li> </ul>
Methodology	<ul> <li>Unmoderated usability study</li> <li>Location: United States, remote (participants will go through the usability study in their own homes).</li> <li>Date: Sessions will take place on February 8 &amp; 9</li> <li>Five participants complete the collaborative ordering tasks on their own. One of the participants is randomly chosen to submit the group order. Each participant completes a questionnaire on their experience privately.</li> <li>Each session will last 45 minutes, and will include an introduction, a list of tasks, and a short questionnaire.</li> </ul>

# Example (CoffeeHouse)

#### Participants are people who place group coffee orders at least twice a month, whether it's a business task or a social task. This could be for **Participants** office meetings, friend groups, or family. They don't have to be coffee drinkers themselves 2 Male, 2 Female, 1 Nonbinary, all aged 20-75 years old o 1 user of assistive technologies (keyboard, screen reader) Incentive: \$10 CoffeeHouse gift card redeemable at any location or online Intro: o Before we begin, do I have your consent to take both audio and video recordings of this interview? o I want you to know that this isn't a test. There is no "right" answer, and none of your responses will be considered wrong. o If you have any questions, please don't hesitate to ask. This data is being collected to help create an app that makes ordering coffee easier. Your answers will help us make the app easier for people to use. o Basic questions: Do you live in an area with lots of coffee shops? Do you have a favorite coffee shop? How many times a week do you order coffee from a store? Do you usually order for yourself, or for a group? ■ Can you talk me through a normal day in your life? Great! If you're ready, let's move onto the tasks you'll be working on.

# Example (CoffeeHouse)

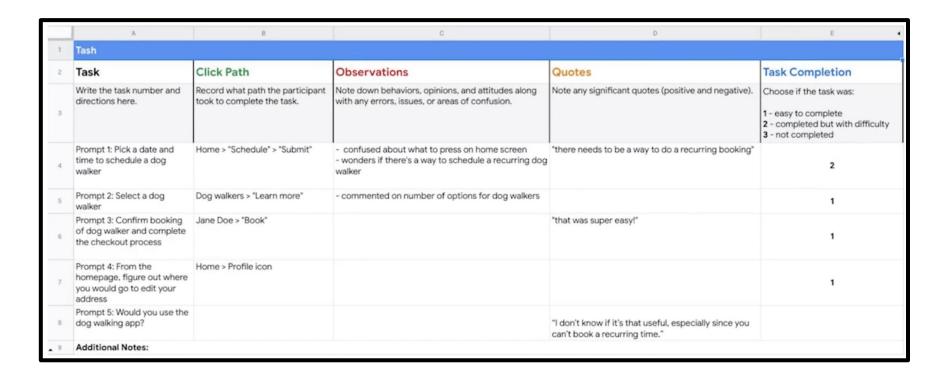
#### Script

- Prompt 1: Open up the CoffeeHouse app on your phone and customize a drink order for yourself. Do your best to talk me through your thought process.
  - Prompt 1 Follow-Up: How easy do you feel it is to customize a drink the way you like it? What was easy and what was challenging?
- Prompt 2: If I said, "start a new group order," would you know what to do?
  - o Prompt 2 Follow-Up: Try it out now, please.
  - Prompt 2 Follow-Up: Did you find anything confusing?
- Prompt 3: From the existing group order screen, add your custom drink from a moment ago, then add multiple other custom drinks to the same order and proceed to the checkout screen.
  - Prompt 3 Follow-Up: How do you feel about the process of purchasing multiple drinks in the same order? What was easy and what was challenging?
- **Prompt 4:** Finally, checkout and complete the group order.
  - Prompt 4 Follow-Up: How do you feel about paying for different orders in the same transaction? What are your feelings about the

amount of time it took to complete?

 Prompt 5: How did you feel about the CoffeeHouse app overall? What did you like and dislike about it?

## Taking Notes

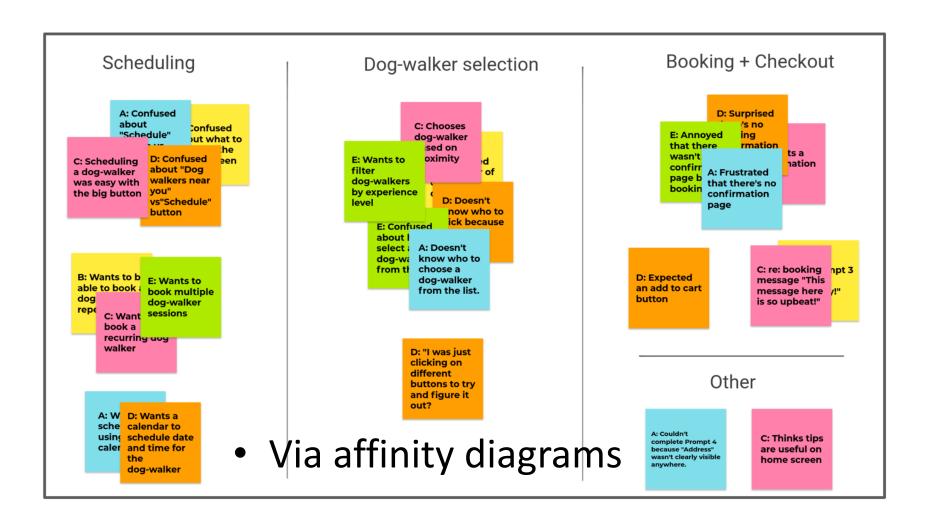


For each tester, done by each member

### Goal: Insights

 Observations about people that help you understand the *user* or *their needs* from new perspectives

### From Notes to Insights



## Example (DogWalker)

- 4/5 participants wanted to be able to make a reoccurring appointment with a dog walker
- 3/5 users would like to pick a date when scheduling a dog walker
- 3/5 testers were surprised that there wasn't a confirmation page before they were charged

## Qualities of Strong Insights

- Grounded in real data
- Answer your research questions
- Easy to understand
- Increase empathy for the user experience
- Inspire direct action

### Prioritizing Insights

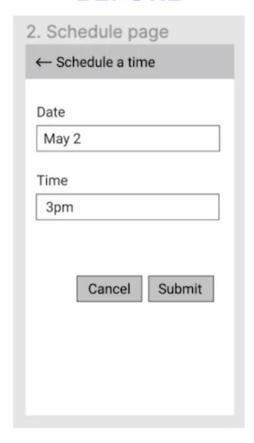
- P0: must be fixed so users can complete the main flow
  - Confirmation page before charge
- P1: should be included in future version
  - Reoccurring appointments
- P2 ...
  - Date picker for scheduling a dog walker

## Confirmation Page before Charge

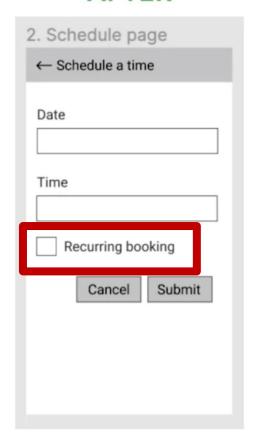
#### **AFTER** 4. Dog walker profile p... 4a. Confirm booking 5. Booking confirmatio... 1. Homepage 2. Schedule page 3. List of available dog... = xyz app ← Schedule a time ← Jane Doe ← Confirm booking ← Dog walkers X Date & time selected CONGRATS! Date Latest tips to May 2 Available dog walkers near you train your dog Book Total cost Time 3pm Schedule Total cost Dog walkers near you Submit Cancel Confirm booking

# Reoccurring Appointments

#### **BEFORE**

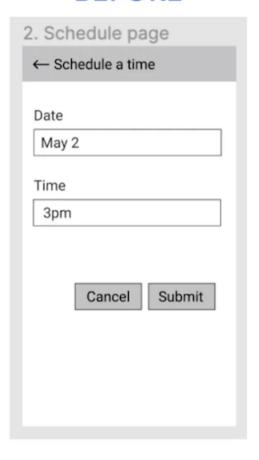


#### **AFTER**

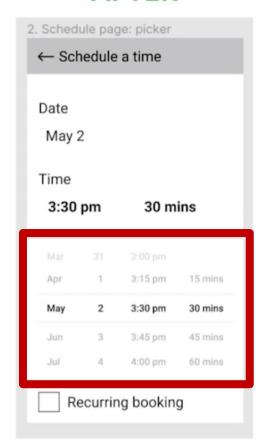


### Date Picker

### **BEFORE**



### **AFTER**



# It's your turn!

## Your Midterm Demo

•	Day 1: Empathy & user journey map	<i>30</i> %
	<ul> <li>Per-user &amp; aggregate empathy maps of target audience</li> </ul>	9
	<ul> <li>User journey maps with direct &amp; indirect competitors</li> </ul>	
•	Day2: Collection of solution sketches	<i>10%</i>
	<ul> <li>No less than 10 selected sketches (photos)</li> </ul>	
•	Day 3: Storyboards & hypotheses	<i>15%</i>
	Hypothesis statements	
	<ul> <li>Big-picture &amp; close-up storyboards</li> </ul>	
•	Day 4: Prototype & test script	<b>20</b> %
	<ul> <li>Screen transitions in happy flow (video)</li> </ul>	
	<ul> <li>Test script</li> </ul>	
•	Day 5: Usability test report	<b>25</b> %
	<ul> <li>KPIs, notes &amp; insights</li> </ul>	
	Peer review	

## Peer Review (10%)

•	Each team is rated by a tester	<i>5</i> %
	— Did the team give enough background or context?	
	— Were the task prompts clear enough?	
	<ul> <li>Not based on the design of the prototype</li> </ul>	
•	Each tester is rated by a team	<b>5</b> %
	— Did the mind spoken out loudly?	
	— Was the feedback specific enough?	
	<ul> <li>Not based on the number of insights</li> </ul>	

### Bonus: Understanding Bias

 Favoring or having prejudice against something based on limited information

### Kinds of Biases

- Confirmation bias
- False consensus bias
- Primacy bias
- Recency bias
- Implicit bias
- The sunk cost fallacy

### Confirmation Bias

- Occurs when you start looking for evidence to prove a hypothesis you have
  - E.g., "Left-handed people are more creative than righthanded people"
- How to overcome it?
  - Ask open-ended questions
  - Actively listen (without your own opinions)
  - Include a large sample of users

### False Consensus Bias

- The assumption that others will think the same way as you do
  - E.g., "Anyone who doesn't ... must be crazy"
- How to avoid it?
  - Identify and articulate your assumptions
  - Survey large groups of people
- Ask open-ended questions

### Recency Bias

 It's easiest to remember the last thing you heard in an interview or conversation because it's the most recent

- How to overcome it?
  - Take notes or recordings

### Primacy Bias

- You remember the first participant most strongly
- How to overcome it?
  - Take notes or recordings
  - Interview each participant in the same way
    - Also helps you remember the unusual moments

### Implicit/Unconscious Bias

- A collection of attitudes and stereotypes we associate to people without our conscious knowledge
  - E.g., when we only interview a limited set of people
  - E.g., Not interviewing people whose life experiences are different from your own
- How to overcome it?
  - Team up with people with diverse background

### The Sunk Cost Fallacy

- The deeper we get into a project we've invested in, the harder it is to change course without feeling like we've failed or wasted time
  - E.g., "I need to finish this because I've been working on it for 2 months"
- How to avoid it?
  - Break down your project into smaller phases
  - Outline designated points where you can decide whether to continue or stop

### Preventing Bias in Data Collection

- Choose your words carefully
  - "Do you like or dislike the improved layout of these buttons?"
- Avoid the bandwagon effect
  - "Let's take turns to share your opinions..."
- Avoid specific language
  - "Which of the following ways did you use our product? (1) ... (2) ..."
- Limit the guidance you give users
  - "Oh! You should click here first..."
- Consider users' tone and body language
  - Subject: "Uh, well, ... it's ... good... I think..."
- Be careful of your own body language and reactions
  - "It's smart! Isn't it?"
- Plan your research effectively
  - "Let's invite your Mom because we are out of testers"
- Space out the scheduling of interviews and take notes